All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29 (RESEARCH SECTION)

Ref. No.05/Prop/Med.Onco./SK//22-23/RS

1	Dat	ed	:

Subject: <u>Procurement of BS SOPHIA Hereditary Cancer Solution vI,I-ILL-R-GL-Y01-48rx</u>" on proprietary basis - Inviting comments thereon.

The request has been received from Dr. Sachine Khurana to purchase the subject item from M/s. Genique Lifesciences Private Limited (Mfg: M/s.SOPIlia GENTICS SA) on proprietary basis. The proposals submitted by M/s. Genique Lifesciences Private Limited (Mfg: M/s.SOPHia GENTICS SA) and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No. 05/Prop/Med.Onco./SK//22-23/RS The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before _______ upto12:00 P.M., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

STORES OFFICER (RS)

Encl: Related documents enclosed.

- 1. PAC Certificate enclosed.
- 2. Performa Invoice

ALL INDIA INSTITUTE OF MEDICAL SCIENCES DR.B.R.A.I.R.C.H ANSARI NAGAR, NEW DELIII-110029

PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

1.	Item /Type/Model No. required along with specification.	BS0102ILLRGLY01-048 BS - SOPHiA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx		
2.	Is the item a spare part attachment or accessory for an existing equipment?	Reagents for Existing Equipment		
3,	Name of the manufactures/supplier of the item proposed by the indenter.	SOPHIA GENETICS S.A 172 Rue du Centre 1025 Saint-Sulpice CH		
4.	Are the sole manufactures/sole distributors-of the item	Yes		
5.	IS there any other item with similar/equipment specification available in the market to meet the job requirement envisaged? if the answer is yes, why the same can't be procured. Demanding	There is no other similar kit that has this unique set of genes of our interest and unique library plus dry lab analysis inclusive option.		
6.	What were the efforts made to locate alternative source of supply or use other substitutes	We spoke to distributors of Illumina, Agilent, Pillar Biosciences that makes oncology library preparation kits, none had the uniqueness offered by SOPHiA Genetics		
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Since to our best knowledge and market information this is a unique product fitting our needs and in interest of getting the study started at earliest, open tender is not our best choice.		
8.	Are the proprietary items certifying that the rates are reasonable or not	Yes, the rates are reasonable for the given volumes.		
9.	Any other justification for procuring item for single source.	ACTREC (TATA Memorial Centre), uses this product an are very satisfied with the outcomes. And the protocol is very easy to run and interpret.		

Note: As the items mentioned are of regular Use, Fix the rates till CMC period of Machine on Proprietary Basis.

I certified that the item at sr. No. I above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advert ages in meeting our functional requirement and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.

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PROJECT NO. A-672

DEPARTMENT OF MEDICAL ONCOLOGY

DR. B. R. AMBEDKAR INSTITUTE ROTARY CANCER HOSPITAL

ALL INDIA INSTITUTE OF MEDICAL SCIENCES, NEW DELHI

Date: 21.03.2022

To

The In Charge STORE

Research Section

AIIMS, New Delhi-29



Dear Sir/Madam,

I need to purchase 1 kit (48 samples) of "BS SOPHiA Hereditary Cancer Solution v1.1- ILL-R-GL-Y01-48rx" urgently for my intramural project entitled "Assessment of BRCA and non-BRCA mutations with Multigene panel testing in patients of ovarian cancer: A Cross-sectional observational study", project code A-672.

The quotation from SOPHiA Genetics Quotation No. CON-211110-003526 Dated 29/12/2021 is attached herewith. This is a proprietary product of SOPHiA GENETICS SA, Switzerland and the letter is attached.

S No.	Description of Items	Price	Qty.
1.	BS SOPHiA Hereditary Cancer Solution v1.1- ILL-R-GL-Y01-48rx	\$8427.84	1

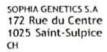
Payment has to be made from the project fund under the consumable head of the Project No. A-672

PROFORMA FOR PROJECT PROPOSALS FOR AIIMS RESEARCH GRANT

PART I: GENERAL INFORMATION

Category: Please put 'X' against the category under which the project should be considered.

Basic Research: □	Clinical Research:□√
1. Project Title: Assessment of BRCA and non- in patients of ovarian cancer: A Cross-sectiona	BRCA mutations with Multi gene panel testing I observational study
2. a. Broad Area:√	
Basic/Translational/Clinical/Systems research/	Community/Education/-Behavioral
b. Clinical Trial Yes/No (As per 'Annexure-I')	No
3. Duration:	2 years
4. Total Cost:	Rs. 10,00,000
5. Departments involved in the proposal.	Department of Medical Oncology
1	Department of Pathology
	Department of Gynecology and Obstetrics
	Department of Surgical Oncology
6. Details of Investigator	
Name:	Dr. Sachin Khurana
Date of Birth:	08/03/1984
Designation:	Assistant Professor
Department:	Medical Oncology
Telephone:	9769030180
E-mail:	dr.sachinkhurana@gmail.com
Number of funded research projects being	g handled at present: none





DETAILS

PRODUCT CODE	PRODUCT DESCRIPTION	UNIT PRICE Notions Discounti included)	DISCOUNT N	CUSTOMER PRICE	(UNITE)	LUBTOTAL
BS0102ILLRGLY01-032	BS - SOPHIA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 32rx	\$6,585.60	14.97	\$5,618.56	1	\$5,618.56
Shipping_0002	Shipping costs- Zone 2 (DAP)	\$0.00	100.00	0.00	1	\$0.00
UVC mp. 20-	and the state of the state of the state of					9.08

SOPHIA GENETICS' GENERAL TERMS AND CONDITIONS AND THE EXHIBITS ARE INTEGRATED BY REFERENCE TO THIS QUOTATION. Please consult http://www.sophiagenetics.com/legal/legal.html.

Any tax and import duties or other charges levied against the Products ordered by Customer shall be borne by Customer.

SHIPMENT: Customer shall bear the shipping costs of the Products as described herein, as well as any and all additional costs related to the shipment, unless otherwise agreed between the Parties.

CUSTOMER ACKNOWLEDGES THAT THE PROVISION OF THE PRODUCTS AND SERVICES BY SOPHIA GENETICS CANNOT IN ANY EVENT CONSTITUTE A CLINICAL GENETIC DIAGNOSIS ON BEHALF OF SOPHIA GENETICS. ACCORDINGLY, THE CUSTOMER ACCEPTS SOLE AND EXCLUSIVE RESPONSIBILITY FOR THE INTERPRETATION OF ANY RESULTS AND DATA PROVIDED BY SOPHIA GENETICS AND THE PROVISION OF CLINICAL GENETIC DIAGNOSIS ON THE BASIS OF SAID RESULTS AND DATA.

Estimated number of analysis per year: 32 analysis

Minimum Volume per year:

Product Code

Minimum Volume

BS0102ILLRGLY01-032

32 analysis

ACCOUNT ADMINISTRATOR:

Customer's SOPHiA DDM Account administrator:

Name: Dr. Sachin Khurana Title: Associate Professor

E-mail: drrajapramanik@gmail.com

Please note that the Account administrator is the only person authorized to add or remove users to the Customer's SOPHiA DDM Account. To add or remove users, please send a signed Request Form to support@sophiagenetics.com.

SOPHIA GENETICS SA Rue de Centre 172 St Sulpice 1025 Switzerland



Institute Rotary Cancer Hospital IRCH road Ansari Nagar East AllMS Campus New Delhi, Delhi 110029 India

St-Sulpice, Switzerland

January 6, 2022

Confirmation Letter

Subject: Confirmation letter of SOPHIA GENETICS SA in India

By this letter, the undersigned, confirm that GENIQUE LIFESCIENCES PRIVATE LIMITED, with registered offices at Office No. 802, Eighth Floor, Unitech Arcadia, South City-II, Gurgaon, Haryana, 122002, India, is an official distributor of SOPHIA GENETICS SA, and as such, is a relevant reagents in India.

This notice is valid until further notice in a confirmation letter from SOPHiA GENETICS SA or any of its legal successors.

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of Switzerland.

Sincerely,

SOPHIA GENETICS SA

Ross Muken
Ross Muken
Ross Muken

Melissa Finocchio

CFO

CRO



SOPHIA GENETICS SA Rue de Centre 172 St Sulpice 1025 Switzerland



Institute Rotary Cancer Hospital IRCH road Ansari Nagar East AIIMS Campus New Delhi, Delhi 110029 India

St-Sulpice, Switzerland

January 6, 2022

Price Letter

Subject: Price letter of SOPHIA GENETICS SA related to quotations CON-211228-004318 and

By this letter, the undersigned, certify and declare for and on behalf of SOPHIA GENETICS SA that the product BS - SOPHiA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx sold to AIIMS IRCH, with registered office at Institute Rotary Cancer Hospital, IRCH road, Ansari Nagar East , AIIMS Campus, New Delhi, Delhi 110029 India, has been sold at the most competitive conditions at that moment and the most economic price, taking into account the minimum volume signed and the overall market conditions.

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of

Sincerely,

SOPHIA GENETICS SA

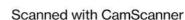
DocuSigned by: Ross Muken Ross Muken

CFO

CRO

Melissa Finocchio

Melissä Finocchio





SOPHIA GENETICS SA Rue de Centre 172 St Sulpice 1025 Switzerland



Institute Rotary Cancer Hospital IRCH road Ansari Nagar East AIIMS Campus New Delhi, Delhi 110029 India

St-Sulpice, Switzerland

January 6, 2022

Proprietary Letter

Subject: Confirmation letter of SOPHIA GENETICS SA on proprietary products and services

By this letter, the undersigned, confirm for and on behalf of SOPHIA GENETICS SA ("SG SA") that (i) SG SA is the manufacturer of the product indicated below and (ii) this product is constituted by proprietary technology of SG SA.

Product Code	Product Name		
BS0102ILLRGLY01-048	BS - SOPHiA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx		

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of Switzerland.

Sincerely,

SOPHIA GENETICS SA

Ross Muken

Ross Muken

CFO

-DocuSigned by:

Melissa Finocchio

Melissa Finocchio

CRO