

All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)

Ref. No.05/Prop/Med.Onco./SK//22-23/RS

Dated: _____

Subject: Procurement of BS SOPHiA Hereditary Cancer Solution v1.1-ILL-R-GL-Y01-48rx" on proprietary basis - Inviting comments thereon.

The request has been received from **Dr. Sachine Khurana** to purchase the subject item from M/s. Genique Lifesciences Private Limited (Mfg: M/s.SOPHiA GENTICS SA) on proprietary basis. The proposals submitted by M/s. Genique Lifesciences Private Limited (Mfg: M/s.SOPHiA GENTICS SA) and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 05/Prop/Med.Onco./SK//22-23/RS** The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before _____ upto **12:00 P.M.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

19/4/22
STORES OFFICER (RS)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.
2. Performa Invoice

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
DR.B.R.A.I.R.C.H ANSARI NAGAR, NEW DELHI-110029**

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1.	Item /Type/Model No. required along with specification.	BS0102ILLRGLY01-048 BS - SOPHiA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx
2.	Is the item a spare part attachment or accessory for an existing equipment?	Reagents for Existing Equipment
3.	Name of the manufactures/supplier of the item proposed by the indenter.	SOPHIA GENETICS S.A 172 Rue du Centre 1025 Saint-Sulpice CH
4.	Are the sole manufactures/sole distributors of the item	Yes
5.	IS there any other item with similar/equipment specification available in the market to meet the job requirement envisaged? if the answer is yes, why the same can't be procured. Demanding	There is no other similar kit that has this unique set of genes of our interest and unique library plus dry lab analysis inclusive option.
6.	What were the efforts made to locate alternative source of supply or use other substitutes	We spoke to distributors of Illumina, Agilent, Pillar Biosciences that makes oncology library preparation kits, none had the uniqueness offered by SOPHiA Genetics
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Since to our best knowledge and market information this is a unique product fitting our needs and in interest of getting the study started at earliest, open tender is not our best choice.
8.	Are the proprietary items certifying that the rates are reasonable or not	Yes, the rates are reasonable for the given volumes.
9.	Any other justification for procuring item for single source.	ACTREC (TATA Memorial Centre), uses this product and are very satisfied with the outcomes. And the protocol is very easy to run and interpret.

Note: As the items mentioned are of regular Use, Fix the rates till CMC period of Machine on Proprietary Basis.

I certified that the item at sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advert ages in meeting our functional requirement and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.

डा. नरसिंह कुमार / Dr. Narasimha Kumar
आचार्य एवं अध्यक्ष/Professor & Head
विभाग (Dept. of Medical Oncology)

PROJECT NO. A-672

DEPARTMENT OF MEDICAL ONCOLOGY
DR. B. R. AMBEDKAR INSTITUTE ROTARY CANCER HOSPITAL
ALL INDIA INSTITUTE OF MEDICAL SCIENCES, NEW DELHI

Date: 21.03.2022

To
The In Charge STORE
Research Section
AIIMS, New Delhi-29



Dear Sir/Madam,

I need to purchase 1 kit (48 samples) of "BS SOPHiA Hereditary Cancer Solution v1.1- ILL-R-GL-Y01-48rx" urgently for my intramural project entitled "Assessment of BRCA and non-BRCA mutations with Multi gene panel testing in patients of ovarian cancer: A Cross-sectional observational study", project code A-672.

The quotation from SOPHiA Genetics Quotation No. **CON-211110-003526** Dated **29/12/2021** is attached herewith. This is a proprietary product of SOPHiA GENETICS SA, Switzerland and the letter is attached.

S No.	Description of Items	Price	Qty.
1.	BS SOPHiA Hereditary Cancer Solution v1.1- ILL-R-GL-Y01-48rx	\$8427.84	1

Payment has to be made from the project fund under the consumable head of the Project No. A-672

**PROFORMA FOR PROJECT PROPOSALS FOR AIIMS RESEARCH
GRANT**

PART I: GENERAL INFORMATION

Category: Please put 'X' against the category under which the project should be considered.

Basic Research: ☐

Clinical Research: ☒

1. Project Title: Assessment of BRCA and non-BRCA mutations with Multi gene panel testing in patients of ovarian cancer: A Cross-sectional observational study

2. a. Broad Area: ☒

~~Basic/Translational/~~ Clinical/ ~~Systems-research/Community/Education/Behavioral~~

b. Clinical Trial Yes/No (As per 'Annexure-I') No

3. Duration:

2 years

4. Total Cost:

Rs. 10,00,000

5. Departments involved in the proposal.

Department of Medical Oncology

Department of Pathology

Department of Gynecology and Obstetrics

Department of Surgical Oncology

6. Details of Investigator

Name:

Dr. Sachin Khurana

Date of Birth:

08/03/1984

Designation:

Assistant Professor

Department:

Medical Oncology

Telephone:

9769030180

E-mail:

dr.sachinkhurana@gmail.com

Number of funded research projects being handled at present:

none

SOPHIA GENETICS S.A
172 Rue du Centre
1025 Saint-Sulpice
CH



DETAILS

PRODUCT CODE	PRODUCT DESCRIPTION	UNIT PRICE (Volume Discount included)	DISCOUNT %	CUSTOMER PRICE	QUANTITY (UNITS)	SUBTOTAL
BS0102ILLRGLY01-032	BS - SOPHIA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 32rx	\$6,585.60	14.97	\$5,618.56	1	\$5,618.56
Shipping_0002	Shipping costs- Zone 2 (DAP)	\$0.00	100.00	0.00	1	\$0.00
TOTAL VAT INCL.						\$5,618.56

SOPHIA GENETICS' GENERAL TERMS AND CONDITIONS AND THE EXHIBITS ARE INTEGRATED BY REFERENCE TO THIS QUOTATION. Please consult <http://www.sophiagenetics.com/legal/legal.html>.

Any tax and import duties or other charges levied against the Products ordered by Customer shall be borne by Customer.

SHIPMENT: Customer shall bear the shipping costs of the Products as described herein, as well as any and all additional costs related to the shipment, unless otherwise agreed between the Parties.

CUSTOMER ACKNOWLEDGES THAT THE PROVISION OF THE PRODUCTS AND SERVICES BY SOPHIA GENETICS CANNOT IN ANY EVENT CONSTITUTE A CLINICAL GENETIC DIAGNOSIS ON BEHALF OF SOPHIA GENETICS. ACCORDINGLY, THE CUSTOMER ACCEPTS SOLE AND EXCLUSIVE RESPONSIBILITY FOR THE INTERPRETATION OF ANY RESULTS AND DATA PROVIDED BY SOPHIA GENETICS AND THE PROVISION OF CLINICAL GENETIC DIAGNOSIS ON THE BASIS OF SAID RESULTS AND DATA.

Estimated number of analysis per year: 32 analysis

Minimum Volume per year:
Product Code

Minimum Volume

BS0102ILLRGLY01-032

32 analysis

ACCOUNT ADMINISTRATOR:

Customer's SOPHIA DDM Account administrator:

Name: Dr. Sachin Khurana

Title: Associate Professor

E-mail: drrajapramanik@gmail.com

Please note that the Account administrator is the only person authorized to add or remove users to the Customer's SOPHIA DDM Account. To add or remove users, please send a signed Request Form to support@sophiagenetics.com.

SOPHiA GENETICS SA
Rue de Centre 172
St Sulpice 1025
Switzerland



Institute Rotary Cancer Hospital
IRCH road
Ansari Nagar East
AIIMS Campus
New Delhi, Delhi 110029
India

St-Sulpice, Switzerland

January 6, 2022

Confirmation Letter

Subject: Confirmation letter of SOPHiA GENETICS SA in India

By this letter, the undersigned, confirm that GENIQUE LIFESCIENCES PRIVATE LIMITED, with registered offices at Office No. 802, Eighth Floor, Unitech Arcadia, South City-II, Gurgaon, Haryana, 122002, India, is an official distributor of SOPHiA GENETICS SA, and as such, is authorized to sell products and services related to bioinformatics NGS analysis combined with relevant reagents in India.

This notice is valid until further notice in a confirmation letter from SOPHiA GENETICS SA or any of its legal successors.

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of Switzerland.

Sincerely,

SOPHiA GENETICS SA

DocuSigned by:
Ross Muken
34577FF728EE4BD...
Ross Muken

CFO

DocuSigned by:
Melissa Finocchio
1E0F69772814BD...
Melissa Finocchio

CRO



SOPHiA GENETICS SA
Rue de Centre 172
St Sulpice 1025
Switzerland



Institute Rotary Cancer Hospital
IRCH road
Ansari Nagar East
AIIMS Campus
New Delhi, Delhi 110029
India

St-Sulpice, Switzerland

January 6, 2022

Price Letter

Subject: Price letter of SOPHiA GENETICS SA related to quotations CON-211228-004318 and CON-211110-003526

By this letter, the undersigned, certify and declare for and on behalf of SOPHiA GENETICS SA that the product BS - SOPHiA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx sold to AIIMS IRCH, with registered office at Institute Rotary Cancer Hospital, IRCH road, Ansari Nagar East, AIIMS Campus, New Delhi, Delhi 110029 India, has been sold at the most competitive conditions at that moment and the most economic price, taking into account the minimum volume signed and the overall market conditions.

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of Switzerland.

Sincerely,

SOPHiA GENETICS SA

DocuSigned by:
Ross Muken
34577FF720E40D...
Ross Muken

CFO

DocuSigned by:
Melissa Finocchio
1ED5970720145D...
Melissa Finocchio

CRO



SOPHIA GENETICS SA
Rue de Centre 172
St Sulpice 1025
Switzerland



Institute Rotary Cancer Hospital
IRCH road
Ansari Nagar East
AIIMS Campus
New Delhi, Delhi 110029
India

St-Sulpice, Switzerland

January 6, 2022

Proprietary Letter

Subject: Confirmation letter of SOPHIA GENETICS SA on proprietary products and services

By this letter, the undersigned, confirm for and on behalf of SOPHIA GENETICS SA ("SG SA") that (i) SG SA is the manufacturer of the product indicated below and (ii) this product is constituted by proprietary technology of SG SA.

Product Code	Product Name
BS0102ILLRGLY01-048	BS - SOPHIA Hereditary Cancer Solution v1.1 - ILL - R - GL - Y01 - 48rx

This letter shall in all respects be subject to, and interpreted in accordance with, the laws of Switzerland.

Sincerely,

SOPHIA GENETICS SA

DocuSigned by:
Ross Muken
34577FF728EE4BD
Ross Muken

CFO

DocuSigned by:
Melissa Finocchio
1FD5970772B14ED
Melissa Finocchio

CRO

